



DAIKIN360

# REPLACEMENTS

REPLACE YOUR OUTDATED HVAC EQUIPMENT



There comes a day when it's time...time to replace your building's outdated equipment. And when that day arrives, call on your local Daikin Service team. Our experts can recommend the latest technologies that enhance comfort and sound, and improve IAQ. We can even take it step further with a full building assessment to identify additional energy saving opportunities.

Another area we specialize in is turnkey projects. Let us take the burden off your shoulders. We'll do all the heavy lifting by carrying out the full project. And with Daikin Applied's factory startup services, you can rest assured that your project will be in good hands from start to finish. We also offer a variety of financing options to support you whenever, wherever and however you need. It's the Daikin360 approach to serving our customers.



## PERSONALIZED APPROACH

Our goal is to save our customers' money. We start by understanding their specific needs and goals, followed by a thorough evaluation to assess the condition of your existing equipment and surrounding systems. We then gather the data, propose a solution that meets your objectives, execute on the deliverables and follow up with after-care support. Our team can also recommend a Daikin360 protective maintenance plan to keep your building running at optimal conditions.



LEARN MORE AT [DAIKINAPPLIED.COM](https://www.daikinapplied.com)

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## TURNKEY SERVICES

- ▶ **Project Management**  
(Conception to Completion)
- ▶ **Engineering Services**  
(Mechanical, Structural, Electrical)
  - Heat Loads
  - Weight Load Calculations
  - Heat Recovery
- ▶ **System Design & Equipment Selection**
  - Commissioning & Startup
  - Temporary Cooling & Heating Solutions during Swap-Out
  - Control Systems & BMS Systems Integration
- ▶ **Energy Engineering/Modeling/Benchmarking**  
(By vertical, sq. ft., etc.)
- ▶ **EPA-Compliant Removal/Disposal**  
(Equipment and Refrigerants)
- ▶ **Utility Rebates/Management**
- ▶ **Asset Management Planning**
- ▶ **IAQ Solutions**
- ▶ **Refrigerants Conversions**
- ▶ **Operator Training for Onsite Staff**



## WHENEVER, WHEREVER, HOWEVER

### SINGLE-SOURCE SERVICE PARTNER

Our replacement services run the gamut. Our factory-trained technicians work on all HVAC equipment brands — including pumps, boilers and cooling towers – and control systems. We offer emergency replacement services, a stock equipment program for quick shipments, and temporary cooling and heating solutions to ensure minimal interruption to your operations. All from a single provider. And as your single source provider, we can handle all of the projects details from end-to-end. We understand the responsibilities and challenges involved in designing, managing and executing highly complicated and demanding projects that require a significant degree of detail and coordination. It's what we do.

### FINANCING OPTIONS TO SUPPORT YOUR NEEDS

Procure your service projects using the right financial tools. Daikin Service will help guide you in a way that is transparent, seamless, timely and cost-effective. We can design a procurement strategy no matter your needs — large to small, indirect to direct.

Cooperative purchasing networks, for instance, ensure full compliance by making sure jobs are competitively bid on a regular basis. Vendors must meet all national, state and local mandates, and provide competitive quotes. These networks come with increased purchasing power and a simpler buying process. And participants have access to Daikin's full scope of advanced technology solutions, including commercial HVAC systems, comprehensive HVAC services and turnkey solutions. Cooperative purchasing networks include:

#### GOVERNMENT & PRIVATE SECTOR



#### HEALTHCARE



HEALTHTRUST®

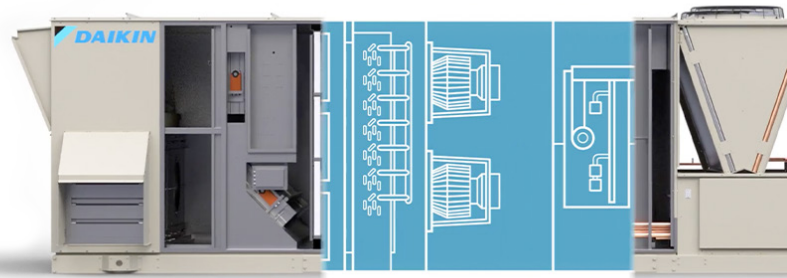


## OUR BRAND PROMISE

At Daikin, our goal is to make the time you spend indoors as productive and pleasant as possible, with superior comfort and quality air. Let us help you build convenience, confidence and excellence into your buildings, and free up your people to work toward your mission. Whether you need immediate service, routine maintenance or an expert consultant, Daikin is here to help. Daikin Service will make your building the second best performing employee that props up everyone else.



We deliver extraordinary results for remarkable value. This means being ready for you whenever, wherever and however you need us. Your Daikin Service team is on standby with well-outfitted local resources that are backed by the world's number one air conditioning company. Whether you're looking to extend the life of your equipment or to drive efficiency into every aspect of your business, our team will identify the solutions to meet you where you are today and take you where you want to go.



## DAIKIN360 INTEGRATED SERVICE SOLUTIONS

We understand that your building is one of your company's most significant investments, and a cornerstone of growth and success. Our expertise in HVAC systems, delivered through Daikin360 Integrated Service Solutions, can help make your building your second-best employee by creating an ideal environment and quality air that propels your people and customers forward. Plus, our advanced energy-saving solutions and protective maintenance plans can help you control your maintenance and operational costs. You can count on Daikin Applied for advanced technology, agility and reliability.

Whenever, Wherever, However You Need Us.



LEARN MORE ABOUT DAIKIN360 SERVICE OFFERINGS  
AT [DAIKINAPPLIED.COM/360-SERVICE-SOLUTIONS](http://DAIKINAPPLIED.COM/360-SERVICE-SOLUTIONS)